

Real Estate Agent Road Map

A Guide to Working With Fairway Independent Mortgage Corporation

Our process for working with new real estate agents



1. CLIENT REFERRAL

Simply reach out to us and let us know about your client and their home-financing needs.



2. APPLICATION

- Call to complete the simple application process over the phone. Any team member can assist with this first step.
- Or visit our website to complete an application online from the comfort of your phone or computer.



3. CREDIT REVIEW

- We will run the client's credit report.
- After we have a good idea of your client's credit, we'll email you an update with the client's name as the subject line. We may request additional paperwork or refer them to a credit expert.



4. PAPERWORK

We'll follow up with them every one or two business days after the original call to stay in touch and remind the client of what we need. We will also notify you if we haven't received any paperwork after one week.



5. PRE-APPROVAL*

Once we have the paperwork, we will review and update you with the client's pre-approval status.



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